

1.1. Supplier Login Screens

1.2. <u>https://service.ariba.com/Supplier.aw/124673069/aw?awh=r&awssk=cOG</u> <u>C61pt&dard=1</u> login link. In the window that opens, click the login button with your username and password..

Ariba Proposals and Questionnaires 👻		₽ 0
SAP Ariba 📈		
	Keep your l	business growing and on track
Supplier Login		SAP Supplier Financing can address your working capital needs. With up to 100% invoice payment upon approval, it's simplifies the borrowing process. Available now on your
User Name		supplier portal and for companies based in the USA.
Password	Learn More	
Login		
Forgot Username or Password		

TÜRKİYE ŞİŞE ve CAM FABRİKALARI A.Ş.

Icmeler Mah. D-100 Karayolu Cad. No:44A, 34947 Tuzla, Istanbul



- 1.3. Information about the tender process will be automatically sent to your e-mail addresses from Ariba systems related to the tender process. Consider the e-mail about the correct progress of the process.
- 1.4. After login, click the "Business Network" in the upper right corner.



1.5. From the drop-down tabs, click on the second "Ariba Proposals" item from the top.





1.6. From the events area on the main page, go to the "Status: Open" field and click on the template for the relevant tender process.

SAP Ariba Proposals and Questionnaires 🗸	Standard Account Upgrad	TEST MODE		q ()	0 AY
SISECAM - TEST					
There are no matched postings.	Welcome to the Ariba Spend an effort to ensure market int		fying world class suppliers who are market leaders in quality	, service, and cost. Ariba, Inc. administers this site in	
	Events				
	Title ID	End Time ↓	Event Type	Participated	
	 Status: Completed (2) 				
	Status: Open (6)				
	Status: Pending Selection	(775)			
	Risk Assessments				Π
	Title	ID End Time ↓	Event 7	Гуре	

1.7. On the newly opened page, first click on the "download content" button. In the following tours, the supplier should save the offers available inside his computer in excel format with this process. Otherwise, the supplier may encounter problems in cases where multiple currencies are used in a tender. Therefore, it is recommended to download excel to desktop in all tours with "download content". After the necessary revisions are made, the relevant excel file and the offers will be uploaded to the Ariba system.

Ariba Sourcin	Ig				ipany Setungs • Annieu Thinaz •		Messages >>
Go back to Sisecam - TEST Dashb	oard					Desktop File Sync	
Event Details	Doc863222887 - test_	mail_içeriği_4				I da	emaining ay 00:47:13
Event Messages Download Tutorials	Review and respond to the prerequisite responses before you can continue with					owner of the event to review a	and accept your
▼ Checklist		Download Content	Review Prerequisites	Decline to Respond	Print Event Information		
1. Review Event Details	Zarf 1					(Section 1	of 1)
2. Review and Accept Prerequisites	Name †	Freight Tender	Capacity Extended Price Purchasir	ng Group Source Country Transp	portation Zone of Source Location	Source Location Details (City)	Destination Coun
3. Select Lots/Line Items	▼ 1 Zarf 1						
4. Submit Response	1.1 Item1 Source Location	Less – 10 each Postal Code:					
▼ Event Contents	Event Overview and Timing Ru	les					•
All Content	Owner: Mihli E	Bulun (i)		Curre	ency: Turkish Lira		
1 Zarf 1	Event Type: RFP Publish time: 1/17/2 Due date: 1/19/2						



1.8. Then, by clicking on the review the prerequisites tab, the general tender rules specified by the company are approved by the supplier and the next stage is passed.





1.9. In the exported excel file, price entries must be made or checked on an item basis. It is expected to enter the green and yellow marked areas.

• The most important area in the Excel file is the data in column D. The supplier will write "Yes" or "Evet" according to the language selection in the relevant cell for the items to which he will bid in column D, and the process of filling in the bids for the relevant items through the columns marked with yellow will be provided.

• Each line contains important information about a route for which a proposal is requested. These should be examined and bids should be submitted accordingly.

• You can edit price quotation entries on an item basis as specified.

• It should not be forgotten that the excel file is not saved after the necessary arrangements are made.

If there is any grouping (lotting) structure in the auction, the item numbers will appear under the lot. If there is no such situation, you can consider each item as a separate award. If the Currency column is active, you can select any of the auction currencies and enter them here. You can find the tender currencies and exchange rates in the "Currency Conversion" tab.

	Cut Arial	e Layout Formulas ■ 10 ■ A A U + U = L = L <u>A</u> -	Data Review = = = # = = = = # =		p Text	Sensitivity	General 185 • % ?	*11 41 Co	anditional Form	Normal Inter Calcula	Bac Lion		Good. Explanatory	Neutral		Insert Delete Fo	am
Clipb	oard Ts	Font		Alignment		Sensitivity	Number	n (1)				Styles				Cells	
	* 1 × V	fx Yes															
INDES	TRICTED /					UNRESTR	OCTED.	RESTRICTED		ONFIDENTIAL	STRICT	Y CONFIDENTIA					
A	B	c	D	E		G	H	1		K	L	100111001110	N	0	p	a	
umber	Name	Description	Intend To Respond	Currency	Unit of Measure	* Freight	Tender Capacity	Capacity Dimension		Source Country	Source Location Postal Code	Source Location Details (City)	Destination Country	Transportatio n Zone of Destination Location	Destination Postal Code	Destination Location Details (City)	
1	496-000000001	496-000000001	Yes	EUR	Trip		12	PER_SHIPMENT	50000988(A)11 00-Chemicals Soda Plant	TR(A)Turkey	33010(A)	MERSIN	AZ(A)Azerbaija n	۰U	1000(A)	BAKU	
2	496-000000002	496-000000002	Yes	EUR	net ton (2000 lb)		975,000	GROSS_WEIGH	50000948(A)91 00-Flat Glass Glasscorp SA	RD(A)Romania	120018(A)	Buzau	BE(A)Belgium	ZP_BELGIUM_B RUSSELS(A)Bel gum_BrusselsC	1000(A)	Bürüksel	
3	496-000000003	496-000000003	Yes	EUR	Trip		240	PER_SHIPWENT	50000988(A)11 00-Chemicals Soda Plant	TR(A)Turkey	33010(A)	MERSIN	BG(A)Bulgaria	sotaRegion ZP_BG_ALL(A) Bulgaria_AI_De stination	73000(A)	TARGOVISHTE	0
4	496-000000004	496-000000004	Yes	EUR	Trip		5	PER_SHIPVENT	50000865(A)16 00-Flat Glass Yenişehir Fabric	1.52.100.525456.0	16016(A)	Yenişehir	8G(A)Bulgaria	ZP_BG_PLISKA _WH_9920(A)B ulgaria_Plaka_	•O	Pilska	
5	496-000000005	496-000000005	Yes	EUR	Trip		20	PER_SHIPWENT	50000940(A)11 00-Flat Glass Trakya Fabric	TR(A)Turkey	39004(A)	Lüleburgaz	BG(A)Bulgaria	Warehouse 99 ZP_BG_PLISKA _WH_9920(A)B ulgeria_Ptiska_	°О	Pliska	
6	496-000000006	456-000000006	Yos	EUR	net ton (2000 lb)		975,000	GROSS_WEIGH	50000946(A)91 00-Flat Glass Glasscorp SA	RD(A)Romania	120018(A)	Buzau	DE(A)Germany	Warehouse 99 ZP_GERMANY_ ZONED(A)Germ any Zone0	10115 (A)	Berlin	
7	496-000000007	496-000000007	Yes	EUR	Trip		6		50000989(A)12 00-Chemicals Krom Plant		33010(A)	MERSIN	ES(A)Spain	ZP_SPAIN_ZON E01(A)Spain_Z one01 Gasteiz		BARCELONA	
8	496-000000008	496-000000008	Yes	EUR	Trip		5	PER_SHIPMENT	50000967(A)21 20-Glass Packaging Af Mersin Plant	TR(A)Turkey	33330(A)	MERSIN	FR(A)France	•O	33260(A)	MARSLYA	
9	496-000000009	496-000000009	Yes	EUR	Trip		5	PER_SHIPWENT	S0000958(A)21 61-Glass Packaging Ab Yenisehir Plant	TR(A)Turkey	16000(A)	BURSA	FR(A)France	۳ <u>۲</u>	33260(A)	MARSLYA	
10	495-000000010	496-000000010	Ves	EUR	Trip		60	PER_SHIPWENT	50000988(A)11 00-Chemicals Soda Plant	TR(A)Turkey	33010(A)	MERSIN	IR(A)Iran	°U	37500(A)	MACU FREE ZONE	
11	496-0000000011	496-000000011	Yes	EUR	net ton (2000 lb)		975,000	GROSS_WEIGH	50000946(A)91 00-Flat Glass Glasscorp SA	RO(A)Romania	120018(A)	Buzau	IT(A)taty	ZP_ITALY_ZON E0(A)taly_Zone 0(NotincludingS	03040(A)	Acquafondata	
12	496-0000000012	496-000000012	Yes	EUR	Trip		10		50000865(A)16 00-Flat Glass Yenisehir Fabric	Sold Street Street	16016(A)	Yenişehir	R0(A)Romania		120068(A)	Buzau	
13	496-000000013	496-000000013	Yes	EUR	Trip		8	PER_SHIPWENT	50000941(A)12 00-Fial Glass Mersin/Tarsus	TR(A)Turkey	33011(A)	Mersin	RU(A)Russian Fed.	"L)	423600(A)	Yelabuga	
14	495-000000014	495-000000014	Yes	EUR	Trip		10	PER_SHIPMENT	Fabric 50000941(A)12 00-Flat Glass Mersin/Tarsus	TR(A)Turkey	33011(A)	Mersin	SI(A)Slovenia	νU	3312(A)	Bisol	



1.10. After providing all the controls, the download process is provided from the browse option so that you can restore the saved excel file to Ariba systems.



1.11. After clicking the Upload button, click "use selected lots" and continue. Here, only the lines you have selected as "Yes" or "Evet" in Excel are flowing to the system.





1.12. If bids will be submitted in a currency different from the tender currency, the yellow marked fields below must be filled.

Select Lots	Doc849786789 - Tedarikçi Sunum Deneme		Cancel
▼ Checklist	Select the bidding currency at event level. You place bids using the bidding currency. This is the default currency assigned to all lots below.		More
1. Review Event Details	Event Bidding Currency		View Exchange Rates
2. Review and Accept Prerequisites	Seasca event bidding currence European Union Euro V		
3. Select Lots/Line Items			
4. Submit Response	Select Lots/Line Items Select Using Excel		
	A dimmed checkbox indicates that you have already placed a bid for the associated lot. You cannot modify your intent to bid for these lots.		
	Lots Available for Bidding		
	Name	Currency	
	✓ ▼ 3.1 LOT1	US Dollar 🗸	A
	3.1.1 83-000000001		
	83-000000001		
	3.1.2 83-000000002		
	83-000000002		
	3.1.3 83-000000003		• •
	Confirm Selected Lots/Line Items		

1.13. After the upload process is completed, the "Send full response" button is clicked, and the relevant proposal is shared with Şişecam. If there is no change when the offer request is re-examined and the submit button is pressed, it will be giving a duplicate error.

Console	🔄 Doc849786789 - Ted	larikçi Sunu	m Deneme							B Time remaining 11 days 23:40:12
Event Messages Response History Response Team	All Content									
Response realit	Name †		Freight	Tender Capacity	Purchasing Group	Source Country	Source Location Postal Code	Source Location Details (City)	Destination Country	Transportation Zone of Destination
▼ Checklist	▼ 3 1.TUR ZARF									*
1. Review Event Details	▼ 3.1 LOT1									
2. Review and Accept	3.1.1 83-000000001	More +	* \$50.00	USD 1,000 Kutu	50000275(A)4002-Glassware Kırklareli Fabric	TR(A)Turkey	39750(A)	*	BG(A)Bulgaria	ZP_BG_TARGOVISHTE(A)Bulg
Prerequisites	3.1.2 83-000000002	More +	* \$50.00	USD 20 Trip	50000940(A)1100-Flat Glass Trakya Fabric	TR(A)Turkey	39004(A)	*	BG(A)Bulgaria	*
3. Select Lots/Line Items	3.1.3 83-000000003	More +	* \$50.00	USD 12 Trip	50000989(A)1200-Chemicals Krom Plant	TR(A)Turkey	33020(A)	•	IR(A)Iran	*
4. Submit Response	3.1.4 83-000000004	More +	* \$50.00	USD 36 Trip	50000989(A)1200-Chemicals Krom Plant	TR(A)Turkey	33020(A)	•	IR(A)Iran	*0
	3.1.5 83-000000005	More +	* \$50.00	USD 60 Trip	50000968(A)2161-Glass Packaging Ab Yenişehir Plant	TR(A)Turkey	16000(A)	*	RO(A)Romania	*
 Event Contents 	▼ 3.2 LOXT2									
All Content	3.2.1 83-000000006	More +	* €300.00	EUR 218 Trip	50000968(A)2161-Glass Packaging Ab Yenişehir Plant	TR(A)Turkey	16000(A)	*	RO(A)Romania	*()
3 1.TUR ZARF	3.2.2 83-000000007	More +	* €400.00	EUR 37 Trip	50000968(A)2161-Glass Packaging Ab Yenişehir Plant	TR(A)Turkey	16000(A)	*	RO(A)Romania	*()
	4		•	٦						• •
		(*) indicates	a required field							
	Submit Entire Response	Update	Totals Relo	ad Last Bid	Save draft Compose Message	Excel Ir	nport			

Note: All processes in the document are the same for the tour organized within the scope of the tender. Only when the 2nd Round process is passed, the 1st Round prices are also added to the excel file as the starting price. The most important point



here is that even if you will not change your offer, it is recommended to upload the offer in every round to prevent any system errors.

The Process of Adding Supplements to the Bid

1.1. The process of adding an attachment to the proposal request is selected on the main page, where the proposal will be entered.

Welcome to the Ariba Spe an effort to ensure market	nd Management site. This site assists in identifying wo integrity.	rld class suppliers who are market leaders in qu	ality, service, and cost. Ariba, Inc.	administers this site in
Events				
Title	ID	End Time ↓	Event Type	Participated
Status: Completed (2)				
▼ Status: Open (7)				
Tedarikçi Sunum Deneme	Doc849786789	01/31/2022 09:30 AM	RFP	Yes
test_180122	Doc864428197	01/20/2022 09:28 AM	RFP	No
test_mail_içeriği_4	Doc863222887	01/19/2022 10:26 AM	RFP	No
test_mail_içeriği_3	Doc863222873	01/19/2022 10:12 AM	RFP	No
test_mail_içeriği_2	Doc863222859	01/19/2022 10:00 AM	RFP	No
test_mail_içeriği	Doc863222815	01/19/2022 09:52 AM	RFP	No
temp7_QA_test	Doc724484419	Not Available	RFP	No
Status: Pending Selection	on (817)			

1.2. In the window that opens, click the download content button.

D Time remaining 11 days 23:36:3 Event Details 🗁 Doc849786789 - Tedarikçi Sunum Deneme
 Download Content
 Review Prerequisites
 Select Lots
 Print Event Information
 Download Bid Change Report
 Event Messages Response History Download Tutorials Response Team Name 1 1. Upload your additional files 2. STORE RELEAREN EXCERN NATURALIKAGELI OLARAK SISTEME VOLKENNESI GEREKMENTEDIR. (1 1.TUR IHRACH IHALESI 0.1.12.002Lpp V All Content Source Country Source Location Postal Code Source Location Details (City) Destination Country Transpo Freight Tender Capacity Purchasing Group ion Zone of Destir ▼ Checklist EKLER EKLENDI 👎 1. Review Event Details 2. Review and Accept Prerequisites ▼ 3 1.TUR ZARF 3. Select Lots/Line Items ▼ 3.1 LOT1 4. Submit Response 4 Event Overview and Timing Rules ▼ Event Contents Owner: İsmet Sarmısak (i) Currency: European Union Euro All Content Event Type: RFP Publish time: 1/5/2022 7:19 AM Due date: 1/31/2022 9:30 AM Regions: TUR Turkey, BGR Bulgaria 3 1.TUR ZARF Currency Rules



1.3. In the window that opens, both excel and attachments are downloaded to the computer. Help 🔻 Ariba Sourcing esktop File Sync Export Content to Excel Done Step 1. Click "Dow oad Content" to downl ikip this step if you wish to import a previously downlo Download Content fed file. If you want to start over, click "Do ad Original Excel Bid Sheets Step 2. ion to respond and enter your respons heet and save the file to your co Declare your inte Ceytuan Tas (sizecamtestuser14(8)outlook.com) last visited 18 Jan 2022 10:50:36 PM EKMAN & CO AB AN01713 © 1996–2019 Ariba, hc. All rights reserved.

1.4. The attachments are downloaded to the computer via the screen below.

Choose item	for which you need to download the attachments. The amount of time it takes to download is proportional to the total number and total size of the attachments		
Selected	Attachments Summary		Download Attachments
	Total Size (MB): 0	Selected Items: 0	
	Max Size (MB): 0		
	Total Number: 0		
Selected	ltems		
Titl			
	Totals		
	2 1.TURA EKLENEN EKLERİN İMZALI KAŞELİ OLARAK SİSTEME YÜKLENMESİ GEREKMEKTEDİR.		
	3 1.TUR ZARF		
	3.1 LOT1		
	3.2 LOXT2		

1.5. Then, when you come to the bid entry screens, an explanation is written in the yellowmarked field in the screenshot below, and attachments are added from the area marked with a round sign.

Console	🔄 Doc849786789 - Ted	arikçi Sunu	ım Deneme						(D Time remaining 11 days 23:32:2
Event Messages Response History Response Team	All Content									 3
vesponse ream	Name †		Freight	Tender Capacity	Purchasing Group	Source Country	Source Location Postal Code	Source Location Details (City)	Destination Country	Transportation Zone of Des
 Checklist 	 Upload your additional files to this area. 		* EKLER EKLENDI		,					
 Review Event Details Review and Accept Prerequisites 	2 1.TURA EKLENEN EKLERIN IMZALI KAŞELİ OLARAK SİSTEME YÜKLENMESİ GEREKMEKTEDİR. [] 1.TUR IHRACAT IHALESİ 0.1.12.2021.zip ∽									
3. Select Lots/Line Items	V 3 1.TUR ZARF									
4. Submit Response	▼ 3.1 LOT1									
	3.1.1 83.0000000001	Less	* \$50.00	USD 1,000 Kutu	50000275(A)4002-Glassware Kırklareli Fabric	TR(A)Turkey	39750(A)	÷	BG(A)Bulgaria	ZP_BG_TARGOVISHTE(A
Event Contents	83-000000001									
All Content	3.1.2 83-000000002	More +	* \$50.00	USD 20 Trip	50000940(A)1100-Flat Glass Trakya Fabric	TR(A)Turkey	39004(A)	*	BG(A)Bulgaria	*(_)
3 1.TUR ZARF	3.1.3 83-000000003	More +	\$50.00	USD 12 Trip	50000989(A)1200-Chemicals Krom Plant	TR(A)Turkey	33020(A)	*	IR(A)Iran	*(_)
0 1101210	3.1.4 83.0000000004	More +	\$50.00	USD 36 Trip	50000989(A)1200-Chemicals Krom Plant	TR(A)Turkey	33020(A)	÷	IR(A)Iran	*
	3.1.5 83-000000005	More +	* \$50.00	USD 60 Trip	50000968(A)2161-Glass Packaging Ab Yenişehir Plant	TR(A)Turkey	16000(A)		RO(A)Romania	*
	▼ 3.2 LOXT2									
	4		•	_						•
		(8) indicates	a required field							



1.6. A comment is added to the comment field and the file to be added is selected from "Attach File"

Add/Edit Comment	OK Cancel
Comment * 1231 Attachment * Attachment	
Ceptun Tas (sienzemtensaer/Aßhadioak.com) izet visited 18. Jan 2022 10:50:35 PM ERMAN & CD AB AND 712002342-7 C 1999-2019 Adas, Inc. Al rights reserved.	OK Cancel SAP Business Network Privacy Statement Security Disclosure Terms of Use

1.7. From the browse tab, the file saved on your computer is selected, The OK button is pressed, and the files are loaded.

Add Attachment	OK Cancel
Enter the location of a file to add as an Attachment . To search for a particular file, click Browse When you have finished, click OK to add the attachment. Attachment: <u>Chocese File</u> No file chosen [or drop file here	
Caylum Tar (Interantemaner148)sudook.com) last vilated 18 Jan 2022 10:50:28 FM EBMAN & CO AB (AV02712002344; T © 1099–2013 Adita, Inc. Al rights reserved.	OK Cancel SJP Business Network Privacy Statement Security Disclosure Terms of Use

1.8. For each annex to be added later, new annexes can be added by selecting the yellow field below and following the same procedures as above with the option to add below. The attachment can be deleted with the remove button below by hovering over the attachment that you want to remove, or it can be edited with the edit option.

Console	🔄 Doc849786789 - Tedariko	i Sunum Deneme			D Time remaining 11 days 23:28:29
Event Messages Response History Response Team	All Content				
Response learn	Name 1	Freight	Tender Capacity Purchasing Group	Source Country Source Location Postal Code Source Location Details (City) Destination Country Transportation Zone of Desti
▼ Checklist	 Upload your additional files to this area. 	* EKLER EKLEND			
Review Event Details Review and Accept	2 1.TURA EKLENEN EKLERİN İMZALI KAŞELİ OLARAK SİSTEME YÜKLENMESİ GEREKMEKTEDİR. 1.TUR IHRAÇAT HALESİ				
Prerequisites	01.12.2021.zip V				
3. Select Lots/Line Items	V 3 1.TUR ZARF				
4. Submit Response	▼ 3.1 LOT1				



1.9. The additional removal process is provided via the screenshot below.

fiew Comments	Done			
The following are comments for this question/term. If you have privileges you can add/edithemove specific comments or attachments.				
Comment †	Attachment			
EK 1- İMZALI ŞARTNAME	Annex 4 Specification of TGR TIR shipments.pdf			
C TEST	Bosna 2100 Geçerlijk Tarhi PNG			
TEST	🕒 Contract (3) -Arkas Yedek.xts			
Test 2	Bosna 2100 Geçerlik Tarihi.PNG			
○ xcv v	🚱 Annex 4 Specification of TGR TIR shipments.pdf			
Le Edit Remove Add				

1.10. If attachments have been added in previous rounds and there is no document to be added by the supplier in the relevant round, they can advance the process by writing any explanation in the yellow marked field as below. One of the most important points here is that the description field should not be left blank and a text entry must be made

Console	🚱 Doc849786789 - Tedarikçi Sunum Deneme			U Time remaining 11 days 23:26:18	
Event Messages Response History Response Team	All Content				
	Name †	Freight	Tender Capacity Purchasing Group	Source Country Source Location Postal Code Source Location Details (City) Destination Country Transportation Zone of Destina	
▼ Checklist	 Upload your additional files to this area. 			4	
1. Review Event Details	2 1.TURA EKLENEN EKLERİN İMZALI KAŞELİ OLARAK SİSTEME YÜKLENMESİ				
2. Review and Accept Prerequisites	GEREKMEKTEDİR. 1.TUR IHRACAT IHALESİ 01.12.2021.zip ✓				
3. Select Lots/Line Items	V 3 1.TUR ZARF				
4. Submit Response	▼ 3.1 LOT1				

1.11. You can contact <u>sisecam_satinalma@sisecam.com</u> in case of any technical problem related to the process.